Message Text

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INFO OCT-01 NEA-10 ISO-00 COME-00 CIAE-00 INR-07 NSAE-00 PM-04 TRSE-00 OMB-01 USIA-06 MC-02 /039 W ------191008Z 005299 /15

R 190847Z APR 77 FM AMEMBASSY RABAT TO SECSTATE WASHDC 1635 INFO SECDEF ISA/DSAA WASHDC USCINCEUR ECJ4/7 VAIHINGEN GER

CONFIDENTIAL RABAT 2102

E.O. 11652: GDS

TAGS: BEXP EGEN MPOL MO

SUBJECT: WESTINGHOUSE RADAR CONTRACT

- 1. AFTER MORE THAN SEVEN YEARS OF WORK, FIERCE
 COMPETITION WITH THOMPSON CSJ AND MANY MONTHS OF
 NEGOTIATION, WESTINGHOUSE DEFENSE AND ELECTRONICS
 SYSTEMS AND GOM AT NOON APRIL 14 SIGNED
 CONTRACT 773-192/13 FOR A RADAR SURVEILLANCE SYSTEM
 INVOLVING NETWORK OF 16 RADARS AND AIR DEFENSE CENTER.
 ONLY FURTHER STEP AT THIS END IS FOR GOM MINISTRY OF
 FINANCE TO PROVIDE BUDGETARY CERTIFICATION (2-4 WEEKS).
 MR. JOHN W. STUNTZ, VICE PRESIDENT, WESTINGHOUSE DEFENSE CENTER,
 SIGNED THE CONTRACT FOR WESTINGHOUSE.
- 2. THIS IS THE FIRST TIME THAT GOM HAS ENTERED INTO A CONTRACT OF SUCH COMPLEXITY AND MAGNITUDE (OVER DOLLARS 215 MILLION). IT HAS BEEN DRAWN WITH PAINSTAKING CARE AND WILL SERVE AS THE MODEL FOR FUTURE CONTRACTS.
- 3. WHEN COMPLETED, THE RADAR SYSTEM SHOULD BE CAPABLE OF CONTROLLING CIVILIAN AIR TRAFFIC AS WELL AS PROVIDING A MILITARY DEFENSE SYSTEM. INCLUDED IN THE COMMUNICATIONS NETWORK WILL BE A FULLY AUTOMATED LOGISTICS/MANAGEMENT CONFIDENTIAL

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SUB-SYSTEM.

4. WESTINGHOUSE EXPECTS TO ESTABLISH SMALL WORKING OFFICE WITHIN 2-3 MONTHS AT RABAT/SALE AIRPORT WHICH WILL BE SITE OF NEW MOROCCAN AIR FORCE HEADQUARTERS AND AIR DEFENSE CENTER.

5. GOM HAS CLASSIFIED THIS PROJECT SECRET AND IS SENSITIVE TO DISCLOSURES OF DETAILS, INCLUDING TOTAL PRICE. NEITHER GOM NOR WESTINGHOUSE INTENDS TO ISSUE ANY PUBLIC ANNOUNCEMENTS OF THE SIGNING. DATE OF ENTRY INTO EFFECT IS MAY 2 NECESSITATING MAJOR EFFORT BY WASHINGTON AGENCIES TO COMPLETE MUNITIONS CONTROL APPROVAL BY THAT TIME.

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Message Attributes

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